

# GROW

## In Glencoe, Minnesota

### ECONOMIC DEVELOPMENT & JOBS PARTNERSHIP

## Miller Manufacturing Honored as Manufacturing Firm of the Year

As part of Minnesota's Manufacturing Week, the Glencoe Chamber of Commerce hosted their annual manufacturing summit at Miller Manufacturing on October 25th. As part of the ceremonies, Mayor Randy Wilson presented a plaque to Greg Frandsen, Owner/President Frandsen Corporation & Dan Ferrise, CEO Miller Manufacturing, proclaiming the company as Glencoe's Manufacturing Firm of the Year.

Keynote Speakers United States Congressman Collin Peterson and Paul Moe, Deputy Commissioner with Minnesota's Department of Employment and Economic Development, marked the occasion by reminding those in attendance how important Miller Manufacturing and other local manufacturing firms are to the region's economy.

**Miller**  
Manufacturing  
Company

*Farm, Ranch & Pet  
Since 1941*

Mr. Moe remarked that McLeod County's 78 manufacturing firms provide 5,059 jobs, roughly 30% of the county's total employment, and just under \$270 million in annual wages. He also pointed out that the average annual wages for these manufacturing jobs was \$53,119.

The event highlighted Miller Manufacturing's continued investment to their Glencoe facility, since relocating as part of the State of Minnesota's JOBZ economic development program. Miller Manufacturing purchased the former Nordic Track property in 2005, resulting in extensive renovations to the 285,000 square foot facility.

Miller has greatly exceeded their initial employment projections of 55 full-time employees, now employing 135 full-time employees at their Glencoe facility. To meet their growing sales needs, the company has begun constructing an addition to their distribution center of 24,000 square feet for storing raw materials and bulk product. The company also announced plans for an additional expansion of 65,000 square feet to their distribution center slated for 2013.

The Board of Directors for the Glencoe Area Chamber of Commerce would like to congratulate Miller Manufacturing for being recognized as Glencoe's 2012 Manufacturing Firm of the Year.



***Dan Ferrise, CEO of Miller Manufacturing, leads a tour of their Glencoe facility as part of Glencoe's 2012 Manufacturing Summit.***

Miller Manufacturing Company is a market-leading manufacturer, distributor and marketer of farm, ranch and pet products which are sold under the brand names of Little Giant®, Hot-Shot® Springer Magrath® and Pet Lodge™. Today, Miller's catalog features over 900 products which are sold through a large network of farm and animal health supply distributors in the United States and over 30 countries around the world. Miller started as a family-owned business in 1941 and today is owned and operated by Frandsen Corporation of North Branch, MN.

## Expansion Celebrated in Glencoe's Growing Industrial Park

The City of Glencoe recently held a ribbon cutting in its industrial park celebrating the recent public and private investments that continues to take place in this vibrant business park. The occasion marked the opening of Gruenhagen Drive, which was partially funded through Minnesota's Employment and Economic Development Bioscience Business Development Public Infrastructure (BBDPI) program.

The BBDPI program focuses on job creation and retention through the growth of new bioscience businesses. In Glencoe, the grant was matched by local resources to expand the industrial park's second addition with the construction of Gruenhagen Drive. The new street will service an expanding Midwest Porcine Recovery (MPR) facility, which constructed their facility in Glencoe's industrial park in 2010. The company's 21,000 square foot facility anchors the park's newest edition.

MPR is a supplier to the medical technology industry. Their facility is also home to a new research laboratory for Miromatrix Medical Company, a regenerative medicine company. The City of Glencoe and Chamber of Commerce credit MPR for their investment and the opportunity that it has provided Glencoe.

As well as servicing MPR, the new road makes the two adjacent lots ready to build sites for prospective companies. Glencoe's Industrial Park is located on the east side of the community along four-lane US Highway 212 with rail service available through Twin Cities & Western Railroad.

"With the expansion of Gruenhagen Drive, the City of Glencoe is ready to meet the growing needs of Midwest Porcine Recovery and any new businesses that would like to relocate to Glencoe" said Mark Larson, Glencoe's City Administrator. "As a community, we recognize how important jobs are to our future and we believe this investment will help build a strong foundation for growing Glencoe's economy".

Glencoe is a growing community of nearly 6,000 people located just 50 miles west of Minneapolis and Saint Paul. It features a diverse economy with a skilled workforce. Whether considering expansion or relocation, the City of Glencoe invites you to discover the benefits of doing business in Glencoe's industrial park.

Glencoe, located in McLeod County, is known for its strong manufacturing sector. The State of Minnesota reports that at 30.4% McLeod County has the third highest concentration of total employment in manufacturing of the 87 counties in the state of Minnesota. Only two Minnesota counties, Roseau (52.3%) and Cottonwood (30.9%) have a higher concentration of manufacturing jobs. With 5,059 manufacturing jobs, McLeod County had the 10th highest amount of manufacturing jobs out of the 87 counties in the state, despite being the 27th largest in total population.



Representatives from the City of Glencoe and members of Glencoe's economic development team recently celebrated the opening of Gruenhagen Drive in Glencoe's industrial park. The expansion services the park's existing businesses and services several adjacent lots that are available for new development.



# Glencoe wants your business!

**GROW**  
In Glencoe, Minnesota  
ECONOMIC DEVELOPMENT & JOBS PARTNERSHIP

**GLENCOE**  
CITY OF GLENCOE & CHAMBER OF COMMERCE  
[glencoemn.org](http://glencoemn.org)

**LIGHT AND POWER**  
COMMISSION  
**LEADER**  
in renewable energy



*Glencoe's Industrial Park is adjacent to US Highway 212 and includes rail service through Twin Cities & Western Railroad.*

### **LOTS FOR SALE**

**Lots starting at 1 acre and selling for \$1.00 per square foot with incentives available to qualifying businesses. Incentives include free land for qualified businesses.**

#### **Some of the Park's Current Businesses:**

- **Midwest Porcine Recovery**
- **Miromatrix Medical**
- **Starkey Hearing Technologies**
- **Delta Fabrication**
- **Suburban Mold & Machine**
- **North Central International**
- **Pioneer Seed**
- **Twin Cities & Western Railroad**
- **International Certification Services**

#### **FOR MORE DETAILS CONTACT:**

**Dan Ehrke**

**Glencoe Area Chamber of Commerce  
(320) 864-3650**

## **Property Spotlight - Bosch Facility**



The Bosch facility is located at 1720 14th Street East. The building is 97,314 sq ft available with 93,314 sq ft warehouse/manufacturing & 4,000 sq ft office. It features with 2 dock-high doors & 1 drive-in door. The building sits on a seven acre lot. Further details can be found at [glencoemn.org](http://glencoemn.org) or [cassidyturley.com](http://cassidyturley.com).

For Sale: \$499,000.00; Contact: Ronald Scholder, Cassidy Turley Real Estate (612) 347-9304.

## **Looking for a property for your business expansion opportunity?**

Visit [glencoemn.org](http://glencoemn.org) to view an online directory of available commercial properties.

Glencoe is a growing community of nearly 6,000 people. Located just 50 miles west of Minneapolis and Saint Paul on US Highway 212, Glencoe offers residents a diverse business community, excellent schools, regional health care system, extensive park system, and of course, great people.

The City of Glencoe is committed to fostering growth for new and existing businesses. Plain and simple, we are committed to seeing your business succeed. Whether considering expansion or relocation, we invite you to discover the benefits of doing business in Glencoe.

In addition to the reviewing the details online, businesses can contact Dan Ehrke, Glencoe's Business Development Specialist, by calling (320) 864-3650.